Sample Questions to Ask an Interviewer

An interview is a two-way street! When the interviewer asks if you have any questions, use the opportunity to determine if you would be happy working for the company and whether your goals align. Asking meaningful questions also shows that you are interested and have researched the company and position. Avoid questions about salary and benefits in your initial interview; those questions are better left towards later round interviews.

The Position

1. What are some of the biggest challenges that someone in this role would face?
2. What are some examples of projects I would be working on?
3. What are the most immediate projects that need to be addressed?
4. Can you tell me more about the day-to-day responsibilities of this job?
5. What will you consider success to look like for this role?

Training and Professional Development

1. How would I be trained for the position?
2. What other training programs are available to employees?
3. Where have successful employees previously in this position progressed to?
4. What can I expect in my first couple weeks on the job?

Expectations & Goals

1. What is the top priority for this position in the next three months?
2. What might I expect in terms of a performance review at this company/organization?
3. How often would I be formally reviewed?

Interviewer

1. What have you enjoyed the most about working here?
2. Has your role changed since you’ve been here?
3. Why did you come to this company?
4. What is your favorite part about working here?
5. How did you get started here?

The Company Culture

1. How has the company changed since you joined?
2. What’s different about working here than anywhere else you’ve worked?
3. Can you tell me more about the company and team culture?
4. How would you describe the work environment here—is the work typically more collaborative or more independent?
1. What are the current goals that the company is focused on and how does this team work to support those goals?
2. What can you tell me about your new products or plans for growth?
3. What gets you the most excited about the company’s future?
4. What kinds of processes are in place to help me work collaboratively?
5. What are the biggest opportunities facing the company right now?
6. What are the biggest challenges facing the company right now?

The Team

1. Which other departments work most closely with this one?
2. What are the biggest challenges facing the department right now?
3. Can you tell me about the team I’ll be working with?
4. Who would I work with the most closely?
5. What are the biggest opportunities facing the department right now?
6. Who would I report to directly?
7. Beyond the hard skills required to successfully perform this job, what soft skills would serve the company and position best?

Your Next Steps

1. Is there anything else I can provide you with that would be helpful?
2. What are the next steps in the interview process?